

ClearNav II

December 20, 2014

We have been working since early 2014 on the development of new ClearNav hardware and software which will significantly improve the functionality of the ClearNav Flight Computer. The new product will be known as "ClearNav II".

We are currently flight testing in New Zealand following an extended period of bench testing.

ClearNav II uses a new processor which is much faster and much more capable, and a new LED backlit display. This display is much brighter and the refresh rate is about five times faster. Power requirements are actually slightly lower. Response to user input is near instantaneous and zoom control is much faster. Most importantly, we will now be able to start offering new features, including many requested by our users, something which was getting increasingly hard to do on the old hardware.

For current ClearNav owners, the good news is that the existing ClearNav can be easily upgraded to the ClearNav II. The product external case will remain the same, so existing installations can be upgraded with a minimum of difficulty.

We expect to be able to ship ClearNav II late January. There will be a price increase from the current \$2,950 to \$3,500 but we will honor orders placed before January 31 at \$2,950.

The \$750 "Bundle" discount still applies for customers purchasing the CNv vario and XC license at the same time they purchase the ClearNav II.

The upgrade cost to convert the original ClearNav to ClearNav II will be \$1,000. We will be offering discounts to customers who recently purchased a ClearNav.¹ The upgrade requires that customers return the ClearNav only (no Nexus etc). We will replace the processor and display, re-calibrate the pressure transducer, reseal the SFR, and install the required software.

We expect to be able to start shipping ClearNav II by the end of January and to be able to offer some new features, including better FLARM presentation by the end of February. Please note that future support for the original ClearNav will be limited to bug fixes. We will no longer be able to add new features to the old hardware.

Richard, Tim and the ClearNav Team

1

For purchases made after June 1, 2014: No Charge

For purchases made prior to June 1, 2014, a discount will apply. Upgrade prices as follows, based on invoice date:

May 2014: \$200
Apr 2014: \$400
Mar 2014: \$600
Feb 2014: \$750
Jan 2014: \$800